

## Describing Law

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Legal philosophers often make bold, contentious claims about the nature of law. Some claim that law necessarily involves coercion, while others disagree. Some claim that all law enjoys presumptive moral validity, while others disagree. Whenever philosophers make these, and other, bold claims about law's nature, I always wonder how anyone is in a position to know which one of these claims is true.

Now this expression of doubt serves as an important premise in a larger argument. The contention here is that we should see our bold claims about law's nature as practical claims, I will say 'pragmatic claims', and not attempts at description or personal expression at all. My contention, written schematically, is the following.

- [1] *Bold claims*, that is, controversial claims legal philosophers make about law's nature, must be interpreted as descriptions, as expressions of a speaker's non-descriptive attitudes, or as claims to be assessed on the basis of by practical reasons.
- [2] In interpreting bold claims, we should choose the interpretation that fares best along two dimensions: *semantic fit* and *epistemic propriety*.
- [3] A view that fares well along *semantic fit* will not attribute to a philosopher a judgment that the philosophy cannot plausibly be understood to make.
- [4] A view that fares well along *epistemic propriety* will not attribute to a philosopher a claim that it would be epistemically improper for one to make.
- [5] Descriptivism,<sup>1</sup> that is, interpreting bold claims as descriptions, fares well along semantic fit but poorly along epistemic propriety.
- [6] Expressivism, that is, interpreting bold claims as expressing a person's non-descriptive attitudes, fares poorly along semantic fit but well along epistemic propriety.
- [7] Pragmatism, that is, interpreting bold claims as claims to be assessed on the basis of practical reasons, fares well along semantic fit and well along epistemic propriety.
- [8] Therefore, if we are interpreting bold claims, we should choose pragmatism.

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1. What I mean by *descriptivism* bears no relation to a theory of reference.

About this schematic argument, a few notes are in order. Much of my paper concentrates on vindicating [5], but first I will write a few words about the rest. I do not defend [1] here, and in fact, it would be likely be impossible to show that these three interpretive options, viz., descriptivism, expressionism, pragmatism, exhaust logical space. So, I rely on a trio that captures live options in the literature. If one finds more, I will be content to have shown that pragmatism is the best of the three.

[2] is concerned about semantic fit and epistemic propriety and is, I admit, somewhat controversial as written. It might be supposed to serve as a kind of principle of charity along the lines of Davidson,<sup>2</sup> but one need not to see it only that way. Perhaps [2] does seem addressed to interpreting *other people's* behavior. However, we might instead see it as the best interpretative standard telling us how to characterize our own legal philosophical thought. In fact, one can understand [2] as serving to personalize the argument and perhaps make it more plausible. If, for instance, we think of our own philosophical reflection in the descriptivist way, we should be worried about epistemic impropriety and thus, we might, because of [2], want to recast our own projects.

Now [3] and [4] are just definitions. My paper concentrates on vindicating [5], particularly the claim about epistemic propriety. After that hurdle is surmounted, [6] and [7] are proved rather quickly. [8] then follows deductively.

The paper proceeds as follows. In §1 and §2, I offer a skeptical argument. There, I maintain that, in order to know that a description of law is right, we have to be able to answer a preliminary question that we cannot answer. In §3, I remark upon the fact that there is an epistemic condition on making descriptions. These three sections, then, amount to the claim that descriptivism is a poor interpretive strategy because it fails on the epistemic propriety dimension. In §4, I compare expressivism and pragmatism in hopes of demonstrating that pragmatism is, by far, the better interpretation of the two.

## 1. The What-Kind Question

In purporting to describe law, a theorist must decide early on what kind of thing law is. Call this the “what-kind question.”<sup>3</sup> Specifically, a legal theorist must decide whether law is a social kind or an abstract kind. In what follows, I explain this distinction and show why deciding the what-kind question must be done and has to precede most other investigation. In the following section, I offer reasons to think that everyone lacks the epistemic resources to decide the what-kind question.

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2. See Donald Davidson, “Truth and Meaning” in Donald Davidson, ed, *Inquiries into Truth and Interpretation* (Oxford University Press, 1984) at 27.

3. This is fairly similar to what Glasgow calls “the conceptual question” in philosophy of race. I do not call it that because, if one is not an externalist about conceptual content, it looks like Glasgow’s conceptual question asks after people’s thoughts. This could, in turn, bias our answer to the question. See Joshua Glasgow, *A Theory of Race* (Routledge, 2009).

It is a familiar thought that objects can be classified into three major categories, viz., natural kinds, social kinds and a third category, which one might call abstracta, non-natural or immaterial kinds, or Forms. This tri-partite division seems eminently sensible: a given object either owes its existence to a special relation to human attitudes or does not; if it does not, it is either physical or not. Thus, we have the three categories, social, natural, and abstract, respectively. To make this familiar thought more perspicuous and thus theoretically useful, I stipulate a brief description of those objects that fall under the extension of each broad category.

Social Kinds: that which is dependent upon human attitudes <sup>4</sup>	79
Natural Kinds: that which is physical and not dependent upon human attitudes	80
Abstract Kinds: that which is neither physical nor dependent upon human attitudes	81

This ontological framework will be useful for our purposes if it is exhaustive of the kinds of objects that there are and has the epistemological consequences which I elaborate below. Because I developed this framework with only these goals in mind, the framework may be inappropriate for other theoretical purposes one might have. For instance, my gloss on natural kinds might be thought ‘too weak’ in that it does not specify what it takes for a collection to be a proper kind. One might complain that, on my framework, a collection of the planet Jupiter, all the binary star systems in the Andromeda Galaxy, and all the individual snowflakes atop Mont Blanc right now fall into the natural kind category.<sup>5</sup> The sense that my natural kind category is too permissive stems from the fact that the term *natural kind* is often reserved for talk of those collections that play an essential role in our best scientific theories, participate in natural laws, and so on. Developing a framework so that natural kinds can play those sorts of roles is useful for some theoretical purposes, such as developing a theory of reference, but this is not my purpose. My purpose is twofold: to suggest categories into which all particulars must fall and to suggest that it matters epistemically the category into which we place all the law particulars. My aim is not to police the boundaries of a proper kind.

Let us now turn to the epistemic consequences of the framework. Natural kinds, of which water is a paradigm example, have particulars that are physical and whose existence does not depend upon human attitudes. It would seem that these particulars are best investigated empirically. This is not just because the empirical sciences have “delivered the goods,”<sup>6</sup> as it were, with respect to

4. There are puzzles one can raise about the dependence relation. “Doesn’t a lab-created diamond depend on human thoughts for its existence?” one might ask. Still, I take the distinction to be fairly intuitive. Little hangs on how we precisely draw the distinction between natural and social kinds; in fact, one could deny the distinction altogether, since all I need is a distinction between these and abstract kinds.

5. Mason refers to these sorts of collections as unnatural kinds. Rebecca Mason, “The metaphysics of social kinds” (2016) 11:12 *Philosophy Compass* 841 at 842.

6. Brian Leiter, “Objectivity, Morality, Adjudication” in Brian Leiter, ed, *Naturalizing Jurisprudence: Essays on American Legal Realism and Naturalism in Legal Philosophy* (Oxford University Press, 2007) at 231.

investigating natural kinds, but also because it is hard to see how non-empirical 104  
 methods could be expected to produce knowledge about these sorts of objects. 105  
 Social kinds, of which money is a paradigm example, have particulars whose 106  
 existence *does* depend in part upon human attitudes. It would seem that these 107  
 are best investigated, in part, by probing the relevant human attitudes, which is 108  
 also an empirical venture. Abstract kinds, of which propositions are a paradigm 109  
 example, have particulars that are immaterial and whose characteristics, if 110  
 discoverable at all, are discovered by *a priori* reflection. 111

In short, given what they are, we must investigate social kinds and abstract 112  
 kinds differently. Knowing about those particulars under the social kind heading 113  
 requires empirical investigation; whereas, knowing about those particulars that 114  
 fall under the abstract kind heading requires non-empirical methods. Of course, 115  
 this is a little too strong, for I could use an empirical method to find out about 116  
 an abstract kind. Mathematical objects, we can assume, are abstract kinds, and 117  
 I might interview some mathematicians to learn more about these objects. If I do 118  
 that, I will have learned something about an abstract kind through an empirical 119  
 method of investigation because interviewing people is a standard empirical tech- 120  
 nique. For this reason, it is not the case that *every* person must use non-empirical 121  
 methods to learn about abstract kinds (or even that every person must use 122  
 empirical methods to learn about social kinds).<sup>7</sup> Rather, we, as an inquiring 123  
 community, must use empirical methods to learn about social kinds and must 124  
 use non-empirical methods to learn about abstract kinds.<sup>8</sup> In my case about 125  
 math, while I can defer to the mathematical experts to learn something, this 126  
 method cannot be the sole or even primary means of learning about math, for 127  
 someone must have begun the *a priori* investigation which is the precondition 128  
 for someone having mathematical expertise. 129

In this qualified way, we should accept the difference in the method of inves- 130  
 tigation for social kinds and abstract kinds, and if we do, something else follows. 131  
 The difference in the method of investigation suggests that, in order to know 132  
 much about something, one needs first to discover whether it is a social kind 133  
 or an abstract kind (or a natural kind); that is, one must answer the what-kind 134  
 question. An answer to the what-kind question then dictates the direction of 135  
 further research. Without answering the what-kind question, it is hard to 136  
 see how further investigation is possible. 137

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7. In case the reader is wondering about a case of this: I might learn something about money, a social kind, by determining that a set of claims about money are logically incompatible. Determining the logical relations between a set of propositions is a decidedly non-empirical, *a priori* affair.

8. For disagreement on this score, see Joachim Horvath, "Conceptual analysis and natural kinds: the case of knowledge" (2016) 193:1 *Synthese* 167. He suggests that one cannot infer from the what-kind question to an epistemological question. He claims that one has to go through a semantic question, namely what-kind of concept does *x* name. I'm not sure if his discussion is limited only to natural kinds or if he thinks he is making a broader point. I tend to think that some of the arguments he raises, if successful, show that knowledge is not a natural kind, not just not a natural kind concept.

Putting it this way is a little too strong, for there are instances when we can know about something, even if we are agnostic about the kind of thing that it is. For instance, in moral theory, there is a dispute regarding the what-kind question with respect to moral properties. Some claim that moral stuffs are natural kinds<sup>9</sup> while others think they are abstract kinds.<sup>10</sup> This disagreement, however, does not undermine our (putative) knowledge that it is morally wrong to torture puppies for sport. In epistemology, we find a similar state of affairs. Some hold that knowledge is a natural kind,<sup>11</sup> while most contend that it is an abstract kind, but still, nearly<sup>12</sup> everyone agrees and (arguably) knows that Charles cannot know that he has marijuana in his car, if he does not believe he has marijuana in his car.<sup>13</sup> These, then, are cases where one can have knowledge about something, even when *no one* may know the answer to the related what-kind question.

These kinds of case call for me to moderate the point about the urgency of the what-kind question, but, for three reasons, they do not call for us to give up the point entirely. First, our most well-reputed and successful fields of inquiry have settled the what-kind question for their respective objects of inquiry, and indeed, this enabled their success. To see that, imagine if one of our successful fields did not settle the question. Imagine the state of particle physics if some physicists were wedded to the idea that their objects of inquiry were somehow mind-dependent or thought they were abstract objects. When the natural-kinders propose building particle accelerators to try to detect subatomic particles, the abstract-kindners might just run a Moorean open-question argument. Knowledge would not advance in that setting. Second, we should still insist upon the need to answer the what-kind question because the ‘counterexamples’ are limited in number. How much can we learn about magnetism, Moldova, or *modus ponens* if we do not implicitly answer the what-kind question with respect to each? Third, the counterexamples can be explained away. In those cases where we can have knowledge about *x* without answering the what-kind question with respect to *x*, this owes in part to the vast agreement about the features of *x*. Normally, we do need to settle the what-kind question before any further inquiry can occur, but sometimes, we can bypass the question because widespread agreement provides evidence about the object of inquiry and may even provide some resources to carry the inquiry forward. Of course, when the situation is otherwise, when there

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9. See, e.g., Richard Boyd, “How to be a Moral Realist” in Geoffrey Sayre-McCord, ed, *Essays on Moral Realism* (Cornell University Press, 1988) 181; Peter Railton, “Moral Realism” (1986) 95:2 *The Philosophical Rev* 163; Nicholas Sturgeon, “Moral Explanations” in David Copp & David Zimmerman, eds, *Morality, Reason and Truth: New Essays on the Foundations of Ethics* (Rowman & Allanheld, 1985) 49.

10. See, e.g., Russ Shafer-Landau, *Moral Realism: A Defence* (Oxford University Press, 2003); David Enoch, *Taking Morality Seriously: A Defense of Robust Realism* (Oxford University Press, 2011); Derek Parfit, *On What Matters: Volume Two* (Oxford University Press, 2011).

11. Hilary Kornblith, *Knowledge and its Place in Nature* (Oxford University Press, 2002).

12. But see Colin Radford, “Knowledge—by examples” (1966) 27:1 *Analysis* 1; Blake Myers-Schulz & Eric Schwitzgebel, “Knowing That P without Believing That P” (2013) 47:2 *Noûs* 371.

13. This comes from a case that reached the US Courts of Appeals many years ago. *United States v Jewell* (1976), 532 F 2d 697 (9th Cir, United States) (J Kennedy, dissenting).

is no widespread agreement to which one can appeal, moving forward with an inquiry requires settling the what-kind question.

In the case of law, answering the what-kind question looks pressing. When we focus on the kinds of bold claims with which I began, claims about whether law requires coercion or whether law requires secondary rules, we find little agreement. It follows that we do need to settle the what-kind question to be in a position to know whether these claims accurately describe law's nature. In the following section, I look at various ways that one might settle the what-kind question with respect to law.

## 2. Methods of Deciding

Here I consider three methods to decide the what-kind question. For each, I suggest that the method does not tell in favor of any particular answer to the question. If this is right and if there are no alternative methods on offer, we really cannot make progress on downstream questions about law's nature, and thus, we really do not know whether some of the ambitious claims about the nature of law are accurate descriptions.

### 2.1 *It's Obvious*

"Isn't just obvious what-kind of thing law is?" This question encapsulates the first method I consider. When we consider most objects, we find the answer to the what-kind question completely obvious. For instance, I never find myself puzzling over whether mitochondria are abstract kinds or social kinds. It is obvious to me that, if they exist, they are natural kinds. A similar story might be told about arugula, black holes, and cerium. Is an answer to the what-kind question with respect to law just as obvious?

Some, like Brian Leiter, seem to think so. Leiter writes, "The concept of law is the concept of an artefact."<sup>14</sup> If we can assume that all artifacts fall into the social kind category, then Leiter has proposed an answer to the what-kind question: law is a social kind. This answer is not merely the truth, contends Leiter; it is an obvious and uncontroversial truth. In fact, those who disagree require "psychological . . . investigation,"<sup>15</sup> or so he jests. Of course, I doubt the situation is so obvious.

To be as obvious as he says, there would have to be a striking lack of controversy, and *pace* Leiter, I do not think this exists. Leiter is surely correct that few openly deny that law is a social kind.<sup>16</sup> Nonetheless, many of the jurists

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14. Brian Leiter, "The Demarcation Problem in Jurisprudence: A New Case for Scepticism" (2011) 31:4 *Oxford J of Leg Stud* 663 at 666.

15. *Ibid.*

16. *Ibid.*

that Leiter cites as on his side (e.g. “Kelsen, Hart, Raz, Dickson and Shapiro”<sup>17</sup>) 205  
 performatively disagree with him. Instead of focusing on any one theorist in 206  
 particular, I note a common jurisprudential methodology employed by nearly 207  
 all of them, *a priori* analysis.<sup>18</sup> If law is a social kind, what use have we of *that*? 208  
 Leiter’s answer is both simple and correct: none.<sup>19</sup> Of course, if this is right, we 209  
 can run a *modus tollens*. That is, if we do need *a priori* analysis, law cannot be 210  
 a social kind. Social kinds, just to repeat the remarks from above, do not require 211  
*a priori* analysis. In fact, it seems bizarre to attempt to learn about a social kind 212  
 primarily through *a priori* reflection. Consider something that is unambiguously 213  
 a social kind such as the game of basketball. Nobody thinks that we learn much 214  
 about basketball through *a priori* analysis. This is so even though one can dream 215  
 up ‘philosophical’ questions about basketball; for instance, one can ask whether 216  
 we could eliminate the prohibition on traveling and still have basketball.<sup>20</sup> 217  
 Despite such possibilities, basketball is a social kind that we should investigate 218  
 primarily with empirical methods. The same should be true of law, were it a social 219  
 kind too. The jurists who forswear empirical methods and primarily 220  
 employ aprioristic methods are implicitly committed to seeing law as an abstract 221  
 kind that is epistemically accessible via their aprioristic methods. This is why 222  
 I do not take it as obvious that law is a social kind. 223

Below, I consider two attempts to save the “it’s obvious” method of deciding 224  
 the what-kind question. The first I call the *Only Apparent Reply*. According to 225  
 this reply, jurists’ methods are only apparently aprioristic. If the methods 226  
 are not aprioristic, one cannot infer that jurists are committed to seeing 227  
 law as an abstract kind.<sup>21</sup> Why might one doubt that the methods are aprioristic? 228  
 Well, so the reply continues, jurists’ reliance on intuition-pumping 229  
 thought experiments might be thought to be an instance of conceptual analysis, 230  
 or the analysis of some linguistic community’s understanding of a given concept. 231  
 The jurists would, on this picture, be making an empirical judgment, based 232  
 on their own experiences.<sup>22</sup> 233

The *Only Apparent Reply*, though ingenious, raises a question: if jurists 234  
 are trying to figure out what our shared concepts are, why should they 235  
 perform conceptual analysis from the armchair? Going out to ask people what 236  
 they believe or using whatever empirical methods garner esteem from the best 237  
 social scientists—these are vastly more reliable methods. If this observation 238  
 about reliable methods is correct, it reveals a deep problem about the *Only* 239  
*Apparent Reply*. Recall the dialectic. My central claim in this section is that 240  
 legal philosophers are not in an epistemic position to describe law’s nature. 241

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17. *Ibid.*

18. I do not, like many, call this *conceptual analysis* because that moniker is ambiguous.

19. Brian Leiter, “Legal Realism, Hard Positivism, and the Limits of Conceptual Analysis”, *supra* note 6. To be fair, I think Leiter’s real answer is “very limited.” *Ibid* at 133-35.

20. James Harden seems to think so.

21. This objection stems from a very helpful conversation with Crystal Allen-Gunasekera.

22. For a defense of conceptual analysis that works like this, see Frank Jackson, *From Metaphysics to Ethics: A Defence of Conceptual Analysis* (Oxford University Press, 1998).

Specifically, I am arguing that legal philosophers find themselves in this unfor- 242  
 fortunate epistemic position because they cannot decide the what-kind question. 243  
 However, it is open for me to claim, as well, that legal philosophers find them- 244  
 selves in this unfortunate epistemic position because they are using unreliable 245  
 methods. This charge would be true if philosophers were purporting to discover 246  
 a community's beliefs by making educated guesses from their offices. In other 247  
 words, the thought that jurists 'obviously' see themselves as analyzing 248  
 a social kind while using obviously unreliable methods for the investigation 249  
 of social kinds makes it all the more plausible that jurists are not in a 250  
 position to accurately describe law's nature. 251

The second way of rescuing the "it's obvious" method might contend that 252  
 my remarks about the ubiquity of *a priori* analysis work all too well. Given the 253  
 ubiquity of *a priori* analysis in contemporary jurisprudence, maybe it is obvious 254  
 that law is an abstract kind, or so this suggestion goes. 255

This response also fails. If many legal philosophers are committed to seeing 256  
 law as an abstract kind while openly claiming that it is a social kind, this suggests 257  
 that deep confusion reigns in thinking about law's nature. Philosophers' deep 258  
 confusion in categorizing law as a social or abstract kind belies any claim that 259  
 the answer to the what-kind question is obvious. 260

## 2.2 *Truism & Desiderata* 261

Since the answer to the what-kind question is not obvious, we have to dig deeper, 262  
 bring more theoretical resources to bear. We might try to answer the what-kind 263  
 question by appealing to various uncontroversial claims about law. Call the gen- 264  
 eral method of selecting a hypothesis about *x* by appeal to uncontroversial claims 265  
 about *x* the Truism and Desiderata method, or just T&D.<sup>23</sup> There are various 266  
 ways to carry out T&D. Variation comes in determining how we come up with 267  
 the uncontroversial claims, whether we think the correct hypothesis about law 268  
 has to be consistent with all or most of the claims, and, if one answers 'most' to 269  
 the previous question, in determining whether some subset of the claims has more 270  
 weight than others such that it is more important for a hypothesis to accord with 271  
 members of that subset of claims than with other members. 272

T&D is widely used in philosophy.<sup>24</sup> However, because philosophical meth- 273  
 odology is an underdeveloped area, I have yet to see a sustained conversation 274  
 about which variant of T&D is best. Here is not the venue to begin this kind 275  
 of conversation either. In lieu of this, I offer a few reasons for proceeding as 276  
 I do. To find the uncontroversial claims, I asked people. I take it that philosophers 277  
 often consult their own intuitions, but I worry that doing that can unconsciously 278

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23. Note that the claims are supposed to be relatively uncontroversial, not necessarily analytic or 'conceptual' truths, if there are such things.

24. For examples of its use, see Michael P Lynch, *Truth as One and Many* (Oxford University Press, 2009) (for truth); Jesse J Prinz, *Furnishing the Mind: Concepts and Their Perceptual Basis* (MIT Press, 2002) (for concepts); Daniel M Haybron, "What Do We Want from a Theory of Happiness?" (2003) 34:3 *Metaphilosophy* 305 (for happiness).



stack the deck in favor of whatever hypothesis one wants. In simply asking other people what they think is an uncontroversial claim about law, I did nothing approaching the rigors of good experimental philosophy, but I hope to have improved upon whatever might have resulted from consulting my own idiosyncratic intuitions. As to whether the best hypothesis must conform to all or most of the uncontroversial claims, I say ‘most.’ Like any reasonable person, I think that the nature of reality might be opaque to us, maybe opaque to a great many of us.<sup>25</sup> For that reason, we should remain open to the idea that a hypothesis about law can be correct even if it does not conform to everything we antecedently thought about law. Finally, while I do think that some of the uncontroversial statements about law are more core than others, we will not need decide which ones, because, as I argue below, the uncontroversial statements are consistent with both hypotheses about law, that law is a social kind, and that law is an abstract kind. If that is right, it shows that T&D is inadequate to solve the what-kind question.

Consider the following list of truisms about law.

- (A) Law is a norm
- (B) Law comes from humans
- (C) Law creates some property regime
- (D) Law prohibits some killing
- (E) Law protects people
- (F) Law reflects a society’s values
- (G) Laws can be unjust
- (H) Laws can change
- (I) Laws regulate (external) behavior
- (J) Legal systems enjoy authority
- (K) Legal systems have punishment and coercion
- (L) Legal systems have some adjudication function
- (M) Legal systems must have some legitimating narrative

I contend that each of these is consistent with thinking of law as a social kind or as an abstract kind. Let us consider the first few. There seems to be no clear winner, social kind or abstract kind, when considering (A). That law (or anything) is a norm does not favor either answer as some norms like etiquette are social kinds, while other norms, like moral norms, are arguably abstract kinds. One might worry that (B) cannot be squared with the thought that law is an abstract kind; however, consider the following about numbers. Surely, the Arabic base-10 number system came from humans, but that does not mean that arithmetic depends, in any interesting way, on humans. A similar story might be offered for the case of law. For (C), (D), (F), (G), and (I) these are just claims about the content of law, and it would seem that these sorts of content claims do not favor a particular answer to the what-kind question.

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25. Note that this is not yet a commitment to metaphysical realism. I only said that reality might be opaque, that is, unknown to us, not that reality might be unknowable to us. The latter claim, not the former, expresses metaphysical realism.

I skipped over (E), which initially seems hard to square with the idea that law is an abstract kind. (E) looks hard to square because it attributes causal power to law, but abstract kinds, *qua* non-natural stuffs, are not thought to have causal efficacy at all. One option for the abstract kinder is to go full-blown Platonist and to insist that abstract kinds, despite being non-natural, do have causal efficacy.<sup>26</sup> A more promising option for the abstract kind advocate is to note that it is debatable whether law itself causes anything. It is, therefore, far less contentious to maintain that certain widespread attitudes toward law cause (or constitute) safety. Putting it this way enables the abstract kinder to capture the flavor of (E) in a different way. Instead of claiming that law *itself* protects people, maybe one could claim (E\*).

(E\*) A condition of general obedience to law is (often<sup>27</sup>) safer than its opposite.

(E\*) avoids the strange causal attribution and is thereby more plausible than (E). I take it that (E\*) captures the spirit of (E) because it still countenances the familiar notion, traceable to Hobbes,<sup>28</sup> that living under a legal system promises greater physical safety to average persons than they would enjoy, absent a legal system. (E\*) should, thus, replace (E) on our list. When it does, we see that there is no problem for the abstract kind advocate because (E\*) is equally compatible with law as an abstract kind or a social kind.<sup>29</sup>

(H) is another statement that looks like a trouble spot for the abstract kind advocate because abstract kinds are classically conceived as changeless.<sup>30</sup> One could abandon the thought that all abstract kinds are changeless. If, however, the abstract kind advocate wanted to pursue a less controversial strategy, one might understand legal change as a change in the *applicability* of a given legal norm. The abstract kind advocate can thus account for legal change while maintaining that law, in a certain sense, is changeless. The remaining question is whether something is lost in speaking this way as opposed to the way from (H). I doubt this, and if I am right, (H) is another truism that is equally compatible with thinking of law as a social kind or an abstract kind.

I leave the task of determining how the rest of the truisms fare to the reader. The foregoing has made it all but undeniable that the above set of truisms is consistent with both answers to the what-kind question. One more thing should be said before concluding this section. It might be held that, while one cannot solve

26. Plato famously held abstract kinds were causally efficacious; one can see this view on offer in works like the *Phaedo*, the *Timaeus*, and the *Sophist*. For a contemporary argument defending that view, see Fiona Leigh, "Restless Forms and Changeless Causes" (2012) 112:2 *Proceedings of the Aristotelian Society* 239.

27. Clearly, sometimes disobedience will make people safer. Disobeying, for instance, the American Fugitive Slave Act, made people safer than obedience.

28. Thomas Hobbes, "Leviathan" in Edwin A. Burtt, ed., *The English Philosophers from Bacon to Mill: The Golden Age of English Philosophy* (Random House, 1939).

29. I thank Ken Himma for valuable discussion on the topics of this paragraph.

30. Plato maintains this; see Plato, "Phaedo" translated by Hugh Tredennick in Edith Hamilton & Huntington Cairns, eds., *Plato: The Collected Dialogues* (Princeton University Press, 1961) at 78d.

the what-kind question by appealing to the truisms, one can settle other questions 353  
 about law's nature by reference to these same truisms. In other words, this 354  
 challenge asks whether T&D itself is a way to circumvent the what-kind question 355  
 and to directly answer the skeptical challenge I raise. The short answer: probably 356  
 not. If there were a straightforward set of inferences from truisms to controversial 357  
 conclusions about law's nature, the debates mentioned at the outset of the paper 358  
 would not persist.<sup>31</sup> 359

### 2.3 Appeals to Simplicity and Naturalism 360

It might seem that one could easily answer the what-kind question by just de- 361  
 denying that there are abstract kinds in the first place. If there are no abstract kinds, 362  
*a fortiori*, law is not one; if law is not an abstract kind, it is a social kind—or so 363  
 an argument might go.<sup>32</sup> A concern for ontological simplicity and a thorough- 364  
 going naturalism would motivate the first antecedent and thus carry us to the 365  
 claim that law had better be a social kind. Is there anything to be said to block 366  
 this strategy? 367

I have nothing general to say about the viability of thoroughgoing naturalism 368  
 of this sort, so my response will not take a position on the existence of abstract 369  
 kinds. Instead, I question the inference from “there are no abstract kinds” to “law 370  
 is a social kind.” To see the problem with this inference pattern, consider a dif- 371  
 ferent case. Consider what thoroughgoing physicalists might say about numbers.<sup>33</sup> 372  
 They would deny that numbers are abstract kinds, but they might insist that 373  
 numbers, were they to exist, would be abstract kinds. Accordingly, they might 374  
 strongly deny that numbers are social or natural kinds; instead, they would 375  
 contend that numbers do not exist at all. The numbers case shows that mere 376  
 skepticism about abstract kinds is not enough to establish that something, 377  
 thought to be an abstract kind, must fall into some other category of kinds. 378  
 Eliminativism is a viable strategy too.<sup>34</sup> 379

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31. There is a similar way that one might try to circumvent the what-kind question and similar response to that plan. One might think that there are bold claims that are vindicated on either answer to the what-kind question, and one might take this as evidence that one can skip answering that question. Again, if there were some straightforward way to show that, whether law is investigable by empirical or aprioristic means, *p* is true about law, it is hard to see how *p* could be controversial and thus qualify as a bold claim. Instead, *p* is likely to be one of the truisms. I thank Euan MacDonald for pressing this worry.

32. For those who worry that I put an obviously invalid argument in the mouth of an interlocutor, I am aware that the argument as stated is technically invalid. There is a suppressed premise here, that law is an abstract kind or a social kind. Once that is in place, the argument is not obviously invalid.

33. Hartry Field, *Science Without Numbers* (Princeton University Press, 1980).

34. I do not use *eliminativism* in the same sense as Liam Murphy, *What Makes Law: An Introduction to the Philosophy of Law* (Cambridge University Press, 2014). There, Murphy means refusing to talk about law. Instead, I mean the metaphysical thesis that “law” has no referent. For a careful discussion of “eliminativism” in jurisprudence, see Hillary Nye, “Does Law Exist?” [forthcoming].

To return to thinking about law, naturalism is not enough to show that law 380  
 must be a social kind, for the very same naturalism licenses us to be eliminativists 381  
 about law. To round out the argument, then, more would have to be done to 382  
 explain why we should think of law as a social kind as opposed to advocating 383  
 for eliminativism about law. Without this work done, there is no easy way to 384  
 resolve the what-kind question and thus we cannot know much about law's nature. 385

Of course, it might be doubted whether eliminativism really is a reasonable 386  
 option. Let me elucidate this doubt before explaining where it ~~does~~ wrong. The 387  
 person who worries about eliminativism might begin by noting that surely seems 388  
 as if law structures a good bit of our reality. Therefore, it seems like, if we are sure 389  
 of anything, we are sure that there is law. Any argument purporting that there is 390  
 no law is on shakier ground than one contending that there is law. 391

I can begin to diffuse this sort of worry by mentioning an analogous case in the 392  
 philosophy of race. This is a debate about whether race is a natural kind or social 393  
 kind.<sup>35</sup> Some people in this debate think that race is the kind of thing that, if it 394  
 existed, it would be a natural kind, just given how we think of it. These same 395  
 people, however, doubt that race exists; they are eliminativists about race. Thus, 396  
 racial eliminativists can wholly agree that "Race has profoundly shaped life in the 397  
 Americas and elsewhere from 1600 onward," but they think such sentences are 398  
 actually loose talk. Technically speaking, race has not shaped anything because it 399  
 does not exist, but false beliefs—that there are races and that members of these 400  
 races have particular characteristics—those *have* profoundly shaped life. 401

This example about race goes to show that eliminativism even about some- 402  
 thing that appears to have left an indelible mark upon the world can be made 403  
 plausible. Perhaps the same might be true of eliminativism about law. Here is 404  
 not the place to substantiate the claim. All I contend here is that eliminativism 405  
 is a viable strategy, and if it is viable, naturalism alone is not sufficient grounds 406  
 for concluding that law is a social kind. There needs to be an independent argu- 407  
 ment for explaining why naturalism should not lead us to thinking that there is no 408  
 such thing as law, after all. Until such an argument is furnished, we cannot know 409  
 much about law's nature because we cannot answer the what-kind question. 410

Before concluding this section, I raise and respond to one last attempt to show 411  
 that eliminativism about law is non-viable. I consider this attempt simply because 412  
 it is suggested by our conversation thus far. One might think the list of truisms 413  
 itself provides ample evidence that eliminativism cannot be true. How could law 414  
 have any of the characteristics in (A)-(M), if it does not exist? Here is the very 415  
 beginning of a response. Perhaps, the eliminativist can assent to all of these 416  
 truisms by replacing law itself with false beliefs people have about law. For 417  
 instance, consider (E\*), which claims that a condition of general obedience to law 418  
 is often safer than its opposite. The eliminativist can claim, 419

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35. For a helpful overview of the debate, see generally, Charles Mills, "Critical Philosophy of Race" in Herman Cappelen, Tamar Szabó Gendler, & John Hawthorne, eds, *Oxford Handbook of Philosophical Methodology* (Oxford University Press, 2016) 709.

(E\*\*) A condition of general obedience to what people believe to be law is often 420  
safer than its opposite. 421

(E\*\*) preserves the general notion underlying both (E) and (E\*), and (E\*\*) 422  
might be thought to be more explanatory than either of these since it tries to 423  
explain intentional actions via people’s mental states, not through external stimuli 424  
alone. This response, to be clear, is not a vindication of eliminativism, but it 425  
gestures at the sort of strategy eliminativists can employ. If that type of strategy 426  
succeeds, it proves that naturalism and simplicity concerns do not show that law 427  
must be a social kind. Law could be the kind of thing that, if it existed, it would 428  
be an abstract kind, but as it happens, law does not exist since there are no 429  
abstract kinds. 430

Finally, the eliminativist strategy that I have outlined not only shows that 431  
the naturalist cannot quickly conclude that law is a social kind; it also presents 432  
another reason to worry about our ability to describe law’s nature. One does not 433  
only need to settle the what-kind question, one also needs to show that law exists 434  
in the first place. 435

### 3. Descriptivism Rebutted 436

Having shown the great difficulty jurists face in answering the what-kind 437  
question and demonstrated the skeptical upshot of this for the project of describ- 438  
ing law’s nature, now, we can move to the next phase of the argument. Here, 439  
I explain why the skeptical upshot has repercussions for the descriptivist inter- 440  
pretation of jurisprudential discourse. 441

*Descriptivism*, as I understand the term here, is an interpretive strategy for 442  
understanding a particular domain of discourse, and it has two components, 443  
a semantic component and a normative component. According to the semantic 444  
component, to be a descriptivist about a discourse *D* means to think that sentences 445  
in *D*<sup>36</sup> are propositions, propositions that refer to entities and properties that the 446  
surface grammar of the sentence indicates. In short, to be a descriptivist about 447  
*D* is to be a cognitivist about the semantics of *D*-sentences. According to the 448  
normative component, to be a descriptivist about *D* means to think that those who 449  
assert *D*-sentences err insofar as they would be epistemically unjustified in hold- 450  
ing that those *D*-sentences name states of affairs which obtain. In short, to be a 451  
descriptivist is to think that a “robustly epistemic”<sup>37</sup> norm governs *D*-sentences. 452  
I put this vaguely because there is no need to precisify the specific epistemic norm 453  
which descriptivism requires. It could be the popular Knowledge Norm of 454  
Assertion, which claims that one should assert *p* only if one knows that *p*.<sup>38</sup> 455

36. Hereafter, I call sentences in *D* “*D*-sentences”.

37. This phrase is borrowed from Sanford G Goldberg, *Assertion: On the Philosophical Significance of Assertoric Speech* (Oxford University Press, 2015) at ix.

38. Famous advocates of this view include Robert Brandom, *Making it Explicit: Reasoning, Representing, and Discursive Commitment* (Harvard University Press, 1994); Keith DeRose, “Assertion, knowledge, and context” (2002) 111:2 *The Philosophical Rev* 167; Elizabeth Fricker,

Alternatively, it could be something less demanding like Jennifer Lackey's Reasonable to Believe Norm of Assertion, which claims that one "should assert that  $p$  only if (i) it is reasonable for one to believe that  $p$ , and (ii) if one asserted that  $p$ , one would assert that  $p$  at least in part because it is reasonable for one to believe that  $p$ ."<sup>39</sup>

This stipulated definition of descriptivism as an interpretive strategy aims to capture the intuitive notion of what it is like to understand someone as trying to describe something. When we understand someone as trying to describe something, we see them as saying something about the world, something that could be accurate of the world or not. Also, when reading someone as trying to describe something, we think the person is criticizable if that person has been epistemically irresponsible in offering something as a description.

Having explained descriptivism generally, it should be plain what a descriptivist interpretation of jurisprudential conversations involves. It should also be plain that a descriptivist interpretation is, by far, the most natural reading of such discourse. And it should also be plain that descriptivism suffers as an interpretation of jurisprudential discourse. While descriptivism does well in terms of glossing the semantics, it fails on the normative side because of the epistemic problems that attend trying to describe law's nature, as I demonstrated in the previous section. Why, one might ask, does a good interpretation have to minimize normative errors, as I have suggested?

In choosing an interpretation of jurisprudential discourse (or any other practice), we should be wary of those interpretations that suggest participants are routinely not following the rules, especially if, on another interpretation, participants are great at following rules, just different rules for a slightly different practice. This interpretive principle is a version of Donald Davidson's principle of charity. For Davidson, employing the principle of charity is a precondition for interpreting anyone at all. One might embrace the principle on that basis; the thought would be that the principle of charity is non-optional. There is another, less ambitious reason for adhering to the principle of charity. Unless we adopt this principle, that is, unless we see participants' behavior as largely correct, we cannot see the practice (as practiced) as worth salvaging. In the abstract, this consideration may not seem important, but when the practice is one to which we, ourselves, are deeply committed, it is obviously important to see our own favored practices as worthwhile. Thus, if we can help it, we should not see ourselves as engaged in a practice for which we all regularly flout the internal norms.

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"Second-Hand Knowledge" (2006) 73:3 *Philosophy and Phenomenological Research* 592; John Hawthorne, *Knowledge and Lotteries* (Oxford University Press, 2003); Jason Stanley, *Knowledge and Practical Interests* (Oxford University Press, 2005); John Turri, "Knowledge and the Norm of Assertion: A Simple Test" (2015) 192:2 *Synthese* 385; Peter Unger, *Ignorance: A Case for Scepticism* (Oxford University Press, 1975); and Timothy Williamson, *Knowledge and its Limits* (Oxford University Press, 2000).

39. Jennifer Lackey, "Norms of Assertion" (2007) 41:4 *Noûs* 594 at 609.

#### 4. Two Non-Descriptive Reads 492

At this point, I have shown that, if jurists continue making bold claims 493  
about law's nature, we should not see them as making descriptive claims, lest 494  
we attribute to them epistemic error. Another way of putting the point: if we, 495  
ourselves, have been making bold claims about law's nature, we must re-cast 496  
these claims as something other than description. 497

In this final substantive section of the paper, I turn to discussing two alter- 498  
native ways we might understand claims about law's nature. Though there are 499  
other logically possible options, there are really two main contenders. The most 500  
familiar non-descriptive way to understand claims is in an expressivist manner, 501  
that is, to see the relevant claims as *expressions* of conative states such as desires<sup>40</sup> 502  
or commitment to plans.<sup>41</sup> Expressivism has a long and illustrious history in moral 503  
theory,<sup>42</sup> and it has begun to surface in jurisprudential discussion as well.<sup>43</sup> For 504  
reasons I discuss below, an expressivist take on debates in jurisprudence presents 505  
difficulties. Given those difficulties, I advocate for a pragmatist understanding 506  
of claims about law's nature. On a pragmatist read, jurisprudential claims are 507  
suggestions about how to view law, suggestions that are to be assessed on the 508  
basis of practical reasons. 509

##### 4.1 Expressivism—Boo! 510

Many views go under the heading of *expressivism*,<sup>44</sup> and many figures call them- 511  
selves *expressivist*. Consequently, it is hard to say much about expressivism with- 512  
out becoming mired in exegesis and making qualifications. Here is not the place 513  
for that work, so instead, I stipulate a definition of *expressivism* below and try to 514  
show that it does not name a promising alternative to thinking of jurisprudential 515  
claims as descriptions. 516

To give an expressivist understanding of a person's judgment is to see the 517  
judgment as primarily functioning to express a non-descriptive attitude of the 518

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40. For this kind of development in moral theory, see Simon Blackburn, *Essays in Quasi-Realism* (Oxford University Press, 1993).

41. For this kind of development in moral theory, see Allan Gibbard, *Thinking How to Live* (Harvard University Press, 2003).

42. AJ Ayer, *Language, Truth and Logic* (Penguin, 1946); RM Hare, *The Language of Morals* (Oxford University Press, 1952); Charles Stevenson, *Facts and Values: Studies in Ethical Analysis* (Yale University Press, 1963).

43. See Kevin Toh, "Hart's Expressivism and His Benthamite Project" (2005) 11:2 *Leg Theory* 77. To be clear, Toh offers an expressivist reading on first-order claims about law, not second-order (or theoretical) claims about law. To illustrate the difference, the 'first-order expressivist' gives an expressivist take on a sentence like "Public urination is illegal in this jurisdiction," while the 'second-order expressivist' gives an expressivist take on a sentence like "Illegality consists in whatever a court is likely to condemn with sanctions."

44. Projectivism, emotivism, prescriptivism, quasi-realism, non-cognitivism—these are just some examples.

person<sup>45</sup> and not to describe the state of affairs, indicated by the surface grammar 519  
of the judgment. Consider a simple example. Suppose I were to judge that 520  
Riesling is good. On an expressivist understanding, that judgment primarily func- 521  
tions to express one of my non-descriptive attitudes, perhaps my warm feelings 522  
toward Riesling, my plan to drink Riesling in such-and-so circumstances, or my 523  
desire for others to drink Riesling. On any expressivist understanding, the judg- 524  
ment certainly does not primarily function to describe Riesling or to link it with 525  
the property of goodness (or the properties that constitute goodness-for-Riesling). 526

Expressivism is not a theory or interpretative strategy for one-off judgments. 527  
Instead, it is used for entire domains of discourse. Though it is most common 528  
to be expressivist about moral discourse, one might employ that strategy for 529  
theological discourse,<sup>46</sup> logic,<sup>47</sup> or even globally. I mention expressivism's 530  
generality because sometimes the right way to understand a speaker's statement, 531  
despite the surface grammar, is as an expression of something about that person. 532  
For instance, if someone pours a glass of Riesling in my presence but does not 533  
offer me any, I might say, "Riesling sure is delicious." In this case, a hearer might 534  
rightly understand my statement to express my desire to drink a glass of Riesling, 535  
but this alone does not render the hearer an expressivist. If the hearer held that 536  
all aesthetic language were expressive and not descriptive, this would amount 537  
to expressivism. Expressivism does not concern what is implicated<sup>48</sup> by a given 538  
statement; indeed, it is semantic theory about certain kinds of discourse. 539

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45. This is supposed to be broad enough to include views on which the discourse in question is thought to express speaker suggestions meant to influence the affective faculties of the listener, such as Isenberg. See Arnold Isenberg, "Critical Communication" (1949) 58:4 *The Philosophical Rev* 330. One might then wonder about the difference between an *expressivist* interpretation of jurisprudential discourse, which makes suggestions to the listeners about how to think about something, and a *pragmatist* interpretation on which jurisprudential discourse offers claims about how to think about something, claims that are to be adjudicated on the basis of practical reasons. The difference lies in the semantic glosses each theory has. The expressivist is offering a picture of the *semantics* of jurisprudential discourse; whereas, the pragmatist offers no picture of the semantics, just a picture of the norms by which one judges the correctness of jurisprudential discourse. I thank Mary Sirridge for helpful feedback on this point.

46. RB Braithwaite, *An Empiricist's View of the Nature of Religious Belief* (Cambridge University Press, 1955).

47. Robert Brandom, *Articulating Reasons: An Introduction to Inferentialism* (Harvard University Press, 2000).

48. I use *implicated* in the sense of a Gricean implicatures, not a logical implication or a logical entailment. See generally, Paul Grice, *Studies in the Ways of Words* (Harvard University Press, 1989). What is implicated (in this sense) differs from what is logically entailed. For instance, if I say, "I have a doctoral degree," that (Gricean) implicates that I have *only* one doctoral degree. However, that is not logically entailed by the prior statement. "I have a doctoral degree" entails that I have *at least* one. If I have two doctoral degrees, saying that I have one is not false. I mention this all in order to prevent a certain misunderstanding. To see the possible misunderstanding, consider the fact that paying a compliment in a certain setting can implicate that one has a desire with respect to the object of the compliment. For instance, "That Riesling smells wonderful" may implicate that the speaker desires to drink Riesling. The existence of implicatures may make it seem as if the compliment *expresses* a desire in the sense meant by expressivists. It does not because what is implicated by a statement differs from the statement itself and its logical entailments. Expressivists aim to gloss the statement itself and its entailments.



Having offered a characterization of expressivism, now let us turn to explaining how an expressivist read of jurisprudential language avoids the problems of descriptivism with respect to law's nature. If in judging that, for instance, coercion is central to law's nature, theorists are not trying to describe law but rather trying to express a desire or some other non-descriptive attitude of theirs, it does not matter that a theorist does not know much about law's nature. The epistemic failing that one would make, were one engaged in an act of description, is simply not attributable to her. Thus, expressivism is a *semantic* escape route if we want to continue making claims about law's nature.

As a semantic theory, expressivism has been prey to much criticism. Here, I mention just three worries. None of these criticisms is new, and none of them may ultimately prove devastating, but these are reasons to prefer an interpretative strategy that, all else equal, does not incur these problems. As I argue in the next section, pragmatism is such a theory. For now, I turn to the criticisms of expressivism.

The first worry, a problem for any kind of expressivism, is how to make the relevant judgments, when construed expressivistically, act as truthbearers.<sup>49</sup> This worry is best seen by considering a simple example. Suppose the judgment "The norm *L* is a law" is construed expressivistically such that the judgment expresses the judge's plan to follow *L*. If this is how the judgment is to be construed, it seems rather obvious that the judgment is neither true nor false, since plans are neither true nor false. Plans might be well- or ill-conceived; they may rely on falsehood, which could make them ill-conceived, but, strictly speaking, they cannot be true or false. Plans are not truthbearers and do not act as such. This is not yet a problem. The problem emerges when one notes that some of the judgments that expressivists have read expressivistically *do* act as truthbearers, such that one might infer that the expressivists are wrong in interpreting the judgments as they have. The most famous instance of this kind of problem is the Frege-Geach Problem.<sup>50</sup> Here is an instance of a Frege-Geach Problem, using our simple example.

Premise 1:	<i>L</i> is a law or $2+2=5$	570
Premise 2:	It is not the case that $2+2=5$	571
Conclusion:	<i>L</i> is a law	572

This looks like a good inference, but it is not clear how it could be so, if we understand "*L* is a law" in the expressivist way. The argument above looks like an instance of the following schema.

Premise 1`:	<i>p</i> or <i>q</i>	576
Premise 2`:	<i>Not-q</i>	577
Conclusion`:	<i>p</i>	578

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49. For readers less familiar with the philosophy of language, a truthbearer is something that could be true such as a belief, a proposition, or a declarative sentence.

50. For its first clear articulation, see Peter Geach, "Assertion" (1965) 74:4 *Philosophical Rev* 449 at 463.

But it is not. “*L* is a law” is not a truthbearer; it is a plan. As a plan, it cannot be 579  
 plugged into a slot where only a truthbearer can go. This particular version of 580  
 the Frege-Geach problem is known in the literature as an embedding problem. 581  
 There are other problems associated with making expressivistically-understood 582  
 judgments act as truthbearers. These include problems about negation and 583  
 contradiction. There are proposed solutions for the different facets of this general 584  
 problem (and rebuttals), but here is not the place for probing. My aim is not 585  
 to disprove expressivism but rather to saddle it with problems that my preferred 586  
 theory does not face. 587

The second problem with expressivism is what I call the Massive Error Theory 588  
 Problem.<sup>51</sup> Again, I refer to our simple example to illustrate this. If the average 589  
 legal theorist, much less the average person, says, “*L* is a law,” one likely takes 590  
 oneself to say something about law, not to express one’s own plans. To interpret 591  
 this judgment expressivistically is to claim that the average person who makes 592  
 such judgments is in deep error about one’s own thoughts. It is a general principle 593  
 within philosophy to regard massive error theories with suspicion because our 594  
 consensus in favor of the relevant beliefs, our successful navigation of the world 595  
 using those beliefs, and other things besides are all evidence counting in favor 596  
 of the beliefs. Of course, error theories are not always wrong, so it is not exactly 597  
 a criticism to mention that expressivism involves an error theory. The criticism 598  
 comes in thinking about the scale of this particular error theory versus its payoff. 599  
 If the expressivist suggestion is to view ordinary claims about law’s nature 600  
 as expressing a theorist’s conative states, we get a situation where nearly every 601  
 jurisprudent in the world is deeply mistaken about thoughts in that person’s own 602  
 head. That is the scale. What is the payoff? The payoff is that now we do not view 603  
 every jurisprudent as making a different systematic epistemic error. This payoff 604  
 just swaps one large error for another. If a theory could have this same payoff 605  
 with a smaller error theory, it would be an advantage.<sup>52</sup> 606

The third and final problem I address focuses specifically on expressivism 607  
 with respect to claims about law’s nature. This problem has analogues elsewhere 608  
 but is particularly pressing in this domain. What is the specific attitude that claims 609  
 about law’s nature should be thought to express? The suggestions of early ethical 610  
 expressivists are clearly inadequate to the task. Claims about the centrality of 611  
 coercion to law do not seem like saying “Coercion, boo!” or “Coercion, rah!” 612  
 Something more sophisticated is being said, but what? In ethical discourse, 613

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51. For others who have also raised this sort of problem for moral expressivism, see Jonas Olson, “The Freshman Objection to Expressivism and What to Make of It” (2010) 23:1 Ratio 87; Terrence Cuneo, “Saying what we Mean: An Argument against Expressivism” in Russ Shafer-Landau, ed, *Oxford Studies in Metaethics*, vol 1 (Oxford University Press, 2006) 35.

52. One might think that content and semantic externalists—that is, those who claim that meaning of our thoughts and words are determined by things outside of our own minds—should have no problem with a massive error theory of just the kind I mention. Such externalists admit that we may not know what’s going on in our own heads; however, I take it that such externalists admit that this is a cost of their view, albeit a cost happily borne given its theoretical payoffs, such as explaining reference success and failure in intuitive cases. If there were no such payoffs, such externalism would (and should!) have few friends.

connecting ethical judgment to a certain set of conative states (e.g. desiring, planning to live a life in a certain way, or commanding others to behave in a certain manner) has a kind of intuitive appeal because doing so can explain ethical motivation. No analogue is present in the case of jurisprudential language; thus, it is hard to know where to start. I leave it as a standing challenge for the expressivist to explain which attitudes are being expressed by jurisprudential language, given that really simple answers look implausible and that *motivation* provides no helpful theoretical starting point.

#### 4.2 In Praise of Pragmatism

An inability to answer the what-kind question led us away from seeing claims about law's nature as descriptions; the three worries raised in the last section led from seeing claims about law's nature as non-cognitive expressions of the person making the claim. Here I offer a new way to see claims about law's nature, a pragmatist way.

It is an old saw to note that *pragmatism* can be understood in various ways.<sup>53</sup> At the outset of this article, I offered a specific stipulation of the term. A pragmatist interpretation of jurisprudential discourse contends that jurisprudential discourse, including the bold claims, are claims to be adjudicated by practical reasons. Before explaining why this interpretation is to be preferred to the descriptivist and expressivist interpretations, it may help to compare my stipulative understanding of pragmatism to other, perhaps more familiar, understandings. This comparative, expository work will facilitate the persuasive work ahead.

What I mean by *pragmatism* bears little relation to the pragmatist theory of truth, most often associated with the term. The question here has all along been about interpretation—how we ought to interpret claims about the nature of law. The pragmatist theory of truth offers conditions under which a truthbearer, such as a proposition, is true. A well-known slogan provides those conditions: “truth is what works.”<sup>54</sup> If we wish to make that idea more specific and manageable, one might claim that, on this theory, *p* is true if and only if believing that *p* is optimistic or resolves doubt. However, I reject the pragmatist theory of truth, which is in keeping with several notable pragmatists. The present effort simply does not concern the metaphysics of truth.

53. See Arthur Lovejoy, “The Thirteen Pragmatisms I” (1908) 5:1 *J of Philosophy, Psychology and Scientific Methods* 5 [Lovejoy, “The Thirteen Pragmatisms I”; Arthur Lovejoy, “The Thirteen Pragmatisms II” (1908) 5:2 *J Philosophy, Psychology and Scientific Methods* 29.

54. Many attribute this to William James; see, e.g., Bertrand Russell, *A History of Western Philosophy* (Simon & Schuster, 1945). However, James attributed this to FCS Schiller: William James, “Pragmatism’s Conception of Truth” in Louis Menand, ed, *Pragmatism: A Reader* (Vintage, 1997) at 130. Meanwhile, Schiller denied the adage: see FCS Schiller, “Why Humanism?” in John R Shook & Hugh P MacDonald, eds, *FCS Schiller on Pragmatism and Humanism: Selected Writings, 1891-1939* (Humanity Books, 2008) at 100; FCS Schiller, “The Humanist Theory of Truth”, *ibid* at 530. And funny enough, Hilary Putnam denies that James held the view: see Hilary Putnam, *Pragmatism: An Open Question* (Blackwell, 1995) at 8-9.

Historically, pragmatism also has been thought “a doctrine concerning the 646  
 meaning of propositions.”<sup>55</sup> This is closer to my project. Pragmatism as a theory 647  
 of meaning has a variety of iterations. On one iteration, the meaning of *p* is 648  
 determined by the set of consequences an agent expects upon believing that *p*. 649  
 On another iteration, the meaning of *p* is determined by the ways that an agent 650  
 uses *p*. There are, no doubt, various critiques one might raise to both of these, but 651  
 since my goal is to distinguish my version of pragmatism, not to disparage others, 652  
 I forgo any reproof. How similar is my project to either version of meaning- 653  
 pragmatism? While my pragmatism concerns interpreting jurisprudential dis- 654  
 course, it is not a theory of meaning. I do not claim that jurisprudential 655  
 judgments *mean* this or that; instead, I offer a norm by which to *assess* them. 656  
 (Of course, the judgments have to mean something so that they can be assessed, 657  
 but the pragmatism on offer here does not provide that. More on this in a 658  
 moment!) 659

Some pragmatists have been very clear that they are not offering theories 660  
 about the metaphysics of truth or semantic theories; instead, they claim to offer 661  
 a metaphilosophical view about how inquiry is to be conducted. Such “inquiry- 662  
 pragmatists” argue that we ought to assess claims by the practical consequences 663  
 of believing them or accepting<sup>56</sup> them. To fix ideas, consider the famous passage 664  
 in Pascal’s *Pensées* where he argues for the claim “God exists” on the basis of 665  
 an argument about the expected utility of believing that God exists.<sup>57</sup> Pascal does 666  
 not claim that God’s existence depends on the expected utility calculation; Pascal 667  
 does not even say (*à la* the pragmatist theory of truth) that the truth of “God’s 668  
 exists” depends on the expected utility calculation. Instead, the claim is that the 669  
 norm for settling the question of whether God exists is expected utility. What I am 670  
 calling an inquiry-pragmatist approves of this way of assessing claims. Of course, 671  
 individual pragmatists within this type might disagree with utility as the proper 672  
 criterion of assessment, but all such pragmatists will urge using practical norms 673  
 to decide the given questions. 674

Pragmatism as a norm of inquiry is identical to the view I advocate here. 675  
 Admittedly, my advocacy has been oblique. The question I have asked is how 676  
 jurisprudential discourse is to be interpreted, and I am in the course of arguing 677  
 that we should select the pragmatist interpretation. By *the pragmatist interpreta-* 678  
*tion*, I have meant that we should see jurisprudential claims as claims to be ad- 679  
 judicated by practical reasons. This should already make the connection between 680  
 my view and inquiry-pragmatism close, but consider another fact. Jurisprudence 681  
 is a field of inquiry. Thus, I am advocating that, for a specific field of inquiry, 682  
 claims made within that field should be assessed by practical reasons. 683

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55. Lovejoy, “The Thirteen Pragmatisms I”, *supra* note 53 at 6.

56. I follow Cohen in defining acceptance as the following: “to accept that *p* is to have or adopt a policy of deeming, positing, or postulating that *p* that is, of going along with that proposition (either for the long term or for immediate purposes only) as a premise in some or all contexts for one’s own and others’ proofs, argumentations, inferences, deliberations, etc.” Jonathan Cohen, “Belief and Acceptance” (1989) 98:391 *Mind* 367 at 368.

57. Blaise Pascal, *Pascal’s Pensées*, edited and translated by WF Trotter (EP Dutton, 1958).

As the previous point makes clear, inquiry-pragmatism can be limited to a specific domain of discourse. One need not adopt a global version of it. One could, as I have, advocate for pragmatism for reasons that are specific to a domain.

I make one last expository point. I am far from the first person to argue very explicitly that jurisprudential claims should be assessed by practical criteria. One of the first was Liam Murphy.<sup>58</sup> Other advocates include Natalie Stoljar<sup>59</sup> and Juan Carlos Bayón.<sup>60</sup> Ronald Dworkin's views in jurisprudence bear some resemblance to my own, especially insofar as we both take issue with jurisprudence as a quest to describe the nature of law.<sup>61</sup> However, assessing the closeness of the positions is a tough exegetical task best left for another day.<sup>62</sup>

Having offered a characterization of pragmatism, now let us turn to explaining how a pragmatist reading of jurisprudential language avoids the problems of descriptivism with respect to law's nature. For the pragmatist, a theorist is not answerable to the same norms as one would be when engaged in description. Thus, for the pragmatist, the mere fact that one does not meet the epistemic norms internal to description is no problem. It is as if one's journey is guided by a different treasure map, so the fact that one cannot reach the descriptivist's destination is irrelevant. It is important to stress that, unlike the expressivist, the pragmatist has no metaphysical story about *why* norms of description do not apply to jurisprudential language. The expressivist has a semantic theory about particular judgments: such judgments have different contents than what the descriptivist claims, and that is why the norms of description fail to apply. The pragmatist is quietist about the semantics.<sup>63</sup> The pragmatist can say that the judgments are not descriptions, but all that amounts to is a normative claim, namely a denial that the norms of description apply. Thus, pragmatism is a *normative* escape route if we want to continue making claims about law's nature.

Between pragmatism and expressivism, pragmatism is the preferable alternative to descriptivism about jurisprudential language because the three main problems for ~~the~~ expressivism are largely absent. The first problem, the problem of getting the content to behave as truthbearers despite not being truthbearers, does not arise for pragmatism. Since pragmatism offers no semantic claim, there is no worry about getting it wrong. Pragmatists can help themselves to whatever

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58. See Liam Murphy, "The Political Question of the Concept of Law" in Jules Coleman, ed, *Hart's Postscript* (Oxford University Press, 2001) 371; Liam Murphy, "Concepts of Law" (2005) 30:1 *Australian J of Leg Philosophy* 1.

59. See Natalie Stoljar, "In Praise of Wishful Thinking: A Critique of Descriptive/Explanatory Theories of Law" (2012) 6 *Problema: Anuario de Filosofía y Teoría del Derecho* 51; Natalie Stoljar, "What Do We Want Law to Be? Philosophical Analysis and the Concept of Law" in Wilfrid Waluchow & Stefan Sciaraffa, eds, *Philosophical Foundations of the Nature of Law* (Oxford University Press, 2013) 230.

60. Juan Carlos Bayón, "The Province of Jurisprudence Underdetermined" in Jordi Ferrer Beltrán, José Juan Moreso & Diego M. Papayannis, eds, *Neutrality and Theory of Law* (Springer, 2013) 1.

61. Hillary Nye, "Staying Busy While Doing Nothing? Dworkin's Complicated Relationship with Pragmatism" (2016) 29:1 *Can JL & Jur* 71 at 90.

62. For the suggestion that Dworkin and Murphy (and by substitution, myself) have different views, see Julie Dickson, "Methodology in Jurisprudence" (2004) 10:3 *Leg Theory* 117.

63. Though, for the reasons cited in section 4.1, it might be best if the pragmatist agreed with the descriptivist about the content of the relevant claims.

turns out to be the best gloss of the semantics.<sup>64</sup> The second problem, the Massive Error Theory Problem, remains but is much diminished. Pragmatists need not to insist that jurisprudents are wrong about their own judgments, as the expressivist must say. Instead, the pragmatist claims that some jurisprudents are wrong about the norms applicable to their judgments. Of course, to be wrong about the standards of correctness within a domain of discourse is a great failing, but it is clearer how one might become confused about this as opposed to confused about what judgments one is, in fact, making. The third problem, that of specifying the conative attitudes that jurisprudential judgments express, is totally absent for the pragmatist. Again, one can help oneself to whatever semantic theory offers the best theoretical benefits.

## 5. Conclusion

In sum, we should view bold claims about law's nature as practical claims, that is, as claims to be assessed on the basis of practical reasons. Another way to say the same thing: we should understand these claims as ones about how to view law, irrespective of its true nature. This is what I have called a pragmatist understanding of jurisprudential language. This understanding is superior to the more familiar descriptive strategy because, were we to see the claims that way, we would understand jurisprudents as falling into epistemic error, specifically, we would see them as violating the norms internal to any act of description. The pragmatist understanding is also superior to a rival non-descriptive strategy, namely expressivism. I have claimed that expressivism faces grave theoretical problems that either fail to arise or loom less largely for pragmatism.

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64. Of course, that means that, technically speaking, expressivism and pragmatism are compatible. Presenting them as mutually exclusive options is, thus, somewhat misleading.